



## Subro Education at Your Desk – NASP WEBINAR



### ***"What You Paid vs. What You Can Recover (and How to Prove It)"***

**Tuesday, February 19, 2019 – 1 p.m. EST**

The webinar will focus on the distinct differences between amounts that must be paid to an insured under the terms of an insurance policy and amounts that can be recovered from a third party in a subrogation action. The presenter will cover the often-misunderstood differences among common terms such as "replacement costs", "actual cash value", "fair market value", and how these differences directly affect the amounts that can be recovered in subrogation action. The second portion of the webinar will discuss the evidence that is needed to prove various property damage claims (e.g., real property, personal property, equipment losses, and business interruption). During this aspect of the discussion, recurring damages questions will be addressed, such as: "Can I recover code upgrades?"; "Is the building a really a total loss?"; "Do I need an appraiser?" "Can I rely upon an estimate if the building was never repaired?" "How do I establish the market value personal property such as household goods?" The final portion will focus on common pitfalls that should be avoided when developing, proving, and presenting property damage claims. The presenter will cover the impact of federal rules which govern expert disclosures and the need to properly identify both retained and percipient expert witnesses. The presenter will also provide damages "horror stories" to illustrate common evidentiary pitfalls

**Dan Hogan** joined Stutman Law in 2002 and has successfully litigated many six and seven figure property subrogation cases at both the trial and appellate levels. He has extensive experience investigating and litigating claims involving building fires, collapses, construction defects, product defects and catastrophic flooding events. Mr. Hogan has also successfully litigated numerous mass tort actions, including mass torts associated with California's 2007 wildfires and the 2010 San Bruno pipeline explosion. Mr. Hogan handles many of the firm's appellate issues and has argued before the appellate courts in both Pennsylvania and Virginia.

#### **REGISTRATION FEE:**

**FREE** – Members  
**\$150** – Nonmembers  
**\$75** – Nonmember Group Rate\* (per person –3 or more from same company)

\*Please contact Michelle Givvin to register groups.  
Any questions – contact NASP – 1-800-574-9961.

#### **WEBINAR INSTRUCTIONS:**

1. Register and make payment at [subrogation.org](http://subrogation.org). You will then be given a link to WebEx to register.
2. Log-in information will be emailed to you from WebEx; a reminder will be sent **24 hours** prior to webinar.
3. **NOTE: If you do not receive the WebEx link, please check your "junk" email.**