SAVE THE DATE
APRIL 27-28, 2017
SUBROGATION LITIGATION: SKILLS & MANAGEMENT CONFERENCE
OMNI MONTELUCIA RESORT
SCOTTSDALE, AZ
subrogation.org
GREETINGS, FELLOW SUBROGATOR! I wish to extend to you a warm invitation to join me and the National Association of Subrogation Professionals at the Omni Scottsdale Resort & Spa at Montelucia for the 2017 Litigation Skills and Management Conference, April 27-28, 2017. Against the backdrop of Camelback Mountain, Montelucia—the “mountain of light”—offers spectacular views of Camelback and the surrounding Paradise Valley. With sunny days, starry nights, and lovely spring temperatures in store, it will be easy to enjoy the Sonoran Desert—and the educational sessions on tap—in this beautiful Spanish-inspired resort.

Our theme this year is “Construction, Repair and Maintenance Litigation.” This conference will offer substantive sessions for subrogation professionals on a wide variety of topics and issues that arise in construction-related subrogation cases. Whether you handle property files, work comp claims, or heavy vehicle losses, you will find educational sessions with information to assist in your file handling.

In keeping with our theme, among our keynote speakers are distinguished members of NASP who will discuss lessons that all subrogators can take away from two of the largest subrogation cases in U.S. history—the collapse of the World Trade Center and the collapse of the Interstate 35W bridge. Joining the keynote presentation will also be the lead personal injury attorney for the Interstate 35W bridge litigation, who will offer insight on the manner in which the plaintiff bar and subrogation litigators can work together, even under difficult circumstances.

Jumping into our educational sessions, there will be twenty classes over two days from which to select. These quality sessions will cover legal issues prevalent in construction-related litigation, such as the analysis required in multiple employer work site accidents, the avoidance of coverage exclusions raised by CGL policies, and the application and interpretation of Right to Repair Acts, to name a few. Other sessions will focus on common defects and failures in the building trades, including improper electrical installations, wood roof framing design and defects, commercial roofing issues, and roadway construction defects, among many others. This conference touches on a broad spectrum of construction-related subrogation issues relevant to all subrogation professionals, and should not be missed. “Construct” your subrogation know-how, and join us in the desert!

I also invite you to augment your conference experience with a sampling of Arizona in April. Consider extending your stay at the Montelucia before or after the conference, to enjoy the sun, golfing, hiking, horseback riding, or many other activities for which Scottsdale is famous. I promise you will not be disappointed!

I LOOK FORWARD SEEING YOU at the Omni Scottsdale Resort & Spa at Montelucia, April 27-28, 2017. Register now to be a part of this “can’t-miss” gem!

Glenna Roberts
Conference Chair | Roberts, Matejczyk & Ita Co. LPA
### CONCURRENT SESSION #1.1
**OVERCOMING THE INDEPENDENT/SUBCONTRACTOR DEFENSE IN A SUBROGATION CONSTRUCTION CASE: IF IT LOOKS LIKE AN EMPLOYEE, ACTS LIKE AN EMPLOYEE...IT IS AN EMPLOYEE!**

Too often what appears to be an excellent case in a construction defect matter is thwarted by the defense asserting the primary tortfeasor is an independent contractor. This session will explore the legal and coverage ramifications of properly classifying the agency and employment status of a tortfeasor: an analysis of leading cases; a review of the legal tests involved in making the determination between an independent contractor or an employee; and strategies to overcome “independent contractor agreements.” The session will address essential discovery that the subrogation litigator will need, including a checklist of questions and documents to be produced.

### CONCURRENT SESSION #1.2
**EMERGING TRENDS IN WATER-RELATED CONSTRUCTION DEFECT LITIGATION**

Emerging construction trends, including defects in brass fittings, building envelope regulations, changes in sprinkler anti-freeze regulations and the improper use of new construction materials can all lead to water-related construction defects. Through the use of case studies, examples and contemporary legal precedent, this presentation will analyze how changing construction techniques, codes and standards are impacting the amount and type of water-related claims subrogation professionals will see in the future. This session will also address strategies for pursuing responsible parties and potential hurdles to recovering against defendants who construct or maintain buildings or who manufacture or install building materials.

---

### THURSDAY, APRIL 27, 2017

The Registration Desk will be open from 7:00 AM – 5:30 PM.

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>7:30 AM – 8:30 AM</td>
<td>BREAKFAST WITH EXHIBITORS</td>
</tr>
<tr>
<td>8:30 AM – 9:00 AM</td>
<td>WELCOME FROM CONFERENCE CHAIR</td>
</tr>
<tr>
<td>9:00 AM – 10:00 AM</td>
<td>KEYNOTE PRESENTATION (PART 1)</td>
</tr>
<tr>
<td>10:00 AM – 10:30 AM</td>
<td>REFRESHMENT BREAK IN EXHIBIT HALL</td>
</tr>
<tr>
<td>10:30 AM – 11:30 AM</td>
<td>KEYNOTE PRESENTATION (PART 2)</td>
</tr>
<tr>
<td>11:30 AM – 12:30 PM</td>
<td>LUNCH WITH EXHIBITORS</td>
</tr>
<tr>
<td>12:30 PM – 1:30 PM</td>
<td>MOVEMENT BREAK</td>
</tr>
<tr>
<td>1:30 PM – 1:45 PM</td>
<td>MOVEMENT BREAK</td>
</tr>
<tr>
<td>7:30 AM – 8:30 AM</td>
<td>BREAKFAST WITH EXHIBITORS</td>
</tr>
<tr>
<td>8:30 AM – 9:00 AM</td>
<td>WELCOME FROM CONFERENCE CHAIR</td>
</tr>
<tr>
<td>9:00 AM – 10:00 AM</td>
<td>KEYNOTE PRESENTATION (PART 1)</td>
</tr>
<tr>
<td>10:00 AM – 10:30 AM</td>
<td>REFRESHMENT BREAK IN EXHIBIT HALL</td>
</tr>
<tr>
<td>10:30 AM – 11:30 AM</td>
<td>KEYNOTE PRESENTATION (PART 2)</td>
</tr>
<tr>
<td>11:30 AM – 12:30 PM</td>
<td>LUNCH WITH EXHIBITORS</td>
</tr>
</tbody>
</table>
CONCURRENT SESSION #2.1
STEEL STRUCTURE FAILURES: WHAT TO DO WHEN THE MIGHTY HAVE FALLEN
Morgan Griffith, Kenneth Levine
When metal buildings and other structures fail, they often result in significant property insurance losses, if not worse. The presentation addresses how subrogation professionals should address these wide variety of failures and losses. The important design loads to consider will be reviewed, as well as how best to work with your experts to identify such design failure scenarios. Common deficiencies in maintenance and repair of such structures are also profiled. The session also covers hot topics such as earthquake-resistant designs, computer modeled “prefab” buildings, and failures of non-building steel structures. Real life case scenarios are employed throughout the presentation.

CONCURRENT SESSION #2.2
IDENTIFYING AND DOCUMENTING IMPROPER ELECTRICAL INSTALLATIONS, UPGRADES, AND MAINTENANCE OF BUILDING ELECTRICAL SYSTEMS
George Hogue, Chris Brennan
Improper installation and repairs of wiring systems are a common cause of structure fires. Some typical fire causes related to improper installation and maintenance include: (1) Improper splicing including copper and/or aluminum conductors; (2) Using circuit protection (breakers or fuses) rated too high for the conductors; (3) Not utilizing junction boxes for splicing; (4) Damaged conductors or insulation on cables during installation. The proper identification and documentation of these defects is critical to success in any subrogation matter. It is also important to carefully document any Standard of Care issues with the overall installation.

CONCURRENT SESSION #2.3
WHO BROKE MY SLAB?
Mark Drotar
There are many reasons why concrete cracks, so who really is at fault? This session will explore different causes of cracks in concrete slabs and the questions to ask when determining fault. Is there granular base material beneath the slab, and who put it there? Was the soil beneath the granular base prepared/handled/offered, and by whom? What was the weather during the concrete placement? Who designed the slab, the curing protocol and the control joint locations? Who selected the concrete mix? Who supplied the concrete? We will look at the various parties who may be liable and explain why.

CONCURRENT SESSION #3.1
WAIVE TO THE WAIVER: OVERCOMING A CONSTRUCTION CONTRACT’S WAIVER OF SUBROGATION CLAUSE IN LITIGATION
Steven Thompson, Stuart Brody
This presentation will introduce you to waiver of subrogation clauses in standard construction contracts and provide an overview of case law and real-world case studies from various jurisdictions. It will also demonstrate how to effectively analyze and strategize in subrogation litigation in order to overcome these waiver clauses. The panel of subrogation counsel will provide a unique perspective of subrogation recovery by walking you through specific examples and analyses of waiver of subrogation clauses, arguments that may be made to overcome the clauses, and other important considerations such as contract interpretation, public policy and application of state law.

CONCURRENT SESSION #3.2
IMPEDIMENTS TO INVESTIGATING COMPLEX COMMERCIAL CONSTRUCTION LOSSES
Thomas Paolini, Michael Wallace, Mark Suchecki
This presentation will explore cases involving commercial loss scenes that presented multiple challenges to subrogation professionals. These challenges included access, safety, time constraints, cost and whether to even conduct an investigation. The case studies will explore losses that occur during and as a result of construction. These studies will explore how various interested parties are involved to ensure that a scene investigation will occur. The presentation will discuss different challenges presented to the owner of and neighbor to the commercial loss scene. The presentation will demonstrate how these challenges were overcome and how the actual investigations were performed.

REFRESHMENT BREAK IN EXHIBIT HALL
3:00 PM – 4:00 PM

RECEPTION IN EXHIBIT HALL
4:00 PM – 5:15 PM

PRESIDENT’S RECEPTION
5:30 PM – 7:30 PM
FRIDAY, APRIL 28, 2017
The Registration Desk will be open from 7:00 AM – 1:30 PM.

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>7:30 AM – 8:30 AM</td>
<td>BREAKFAST WITH EXHIBITORS</td>
</tr>
<tr>
<td>8:30 AM – 9:30 AM</td>
<td>CONCURRENT SESSION #4.1 LITIGATING CGL EXCLUSIONS IN CONSTRUCTION DEFECT CASES: ARGUMENTS AND STRATEGIES FOR ESTABLISHING COVERAGE By Teirney Christenson, Steven Theesfeld. This presentation will examine the playbook of defense attorneys that litigate insurance coverage issues in construction defect litigation, including the “your work” exclusion. Using factual scenarios from cases handled by the presenters, in addition to cases from around the country, the presentation will demonstrate how courts have allowed exclusions in Commercial General Liability policies to evolve over time and how subrogation counsel can use the tools at their disposal in the litigation process to craft a case that will result in a subrogation recovery. The presentation will include tips and strategies for presenting persuasive arguments in favor of coverage.</td>
</tr>
<tr>
<td>9:30 AM – 9:45 AM</td>
<td>MOVEMENT BREAK</td>
</tr>
<tr>
<td>9:45 AM – 10:30 AM</td>
<td>CONCURRENT SESSION #5.1 FAILURE MODES DUE TO IMPROPER MAINTENANCE AND/OR REPAIRS IN CONSTRUCTION VEHICLES/HEAVY EQUIPMENT By Hernan Mercado-Correa. This presentation focuses on sharing different failure modes found during inspections on heavy equipment in commercial and/or construction environments. In addition, it explores the costs and risks associated with improper service and/or maintenance of this type of vehicles. These examples are presented in case study format for their inherent value in helping attendees understand what to expect and what to look for. They comprise a wide variety of causes, from mechanical and electrical to fire incidents. Techniques for further laboratory inspections will be discussed.</td>
</tr>
<tr>
<td>10:30 AM – 11:00 AM</td>
<td>REFRESHMENT BREAK IN EXHIBIT HALL</td>
</tr>
<tr>
<td>11:00 AM –</td>
<td>CONCURRENT SESSION #5.2 SILENT BUT DEADLY – ISSUES THAT MAY BE FATAL TO YOUR CONSTRUCTION CLAIM By Kevin Mosley, Anooj Thakrar, Lynn Weaver. This presentation will examine certificates of merit and affidavits of review as they relate to construction defect claims. Several states have enacted legislation that requires attorneys to either obtain a certificate of merit from a professional engineer or obtain a certificate of review from the attorney prior to suing a professional engineer in a construction defect case. We will discuss some trending cases relative to this topic as well as highlight some state-specific construction defect-related legislation. Finally, we will discuss some of the contractual provisions commonly found in construction contracts and how they may impact your ability to pursue recovery.</td>
</tr>
<tr>
<td>11:00 AM –</td>
<td>CONCURRENT SESSION #5.3 CONVENTIONAL WOOD ROOF FRAMING – COMMON DESIGN AND CONSTRUCTION DEFECTS By William Dery. Very often, structural engineers who focus on commercial construction fail to grasp key concepts or provide sufficient details in the contract plans when it comes to wood framing (especially conventionally wood-framed roofs) as they are more familiar with concrete and steel design. Similarly, commercial contractors who focus on commercial construction fail to offset these deficiencies in the contract plans as they are also much more versed with concrete and steel construction techniques. The Wood Framing presentation will present the most common areas of both design and construction deficiencies associated with wood-framed structures – residential or commercial.</td>
</tr>
</tbody>
</table>
11:00 AM – 12:00 PM

CONCURRENT SESSION #6.1
MULTIPLE EMPLOYER WORKSITES: OVERCOMING THE CHALLENGES AND ISSUES PRESENTED (PART 1)
Jesse Cohen, Robert Caplan, Victoria Phillips

Accidents at multiple employer worksites are fraught with complex problems. Most multi-employer workplace accidents involve construction and building trades, particularly on large projects with a general contractor and multiple subcontractors. These claims present multiple legal issues, such as which party is responsible for safety (GC, subcontractors, property owners, construction managers). Contractual issues such as waivers of subrogation, indemnification, and limitations on liability often complicate these claims further. These relationships and contractual issues can reduce the pool of viable third parties that can be pursued. During this session we will explore these issues and discuss strategies to overcome limitations to successful third party recovery.

12:00 PM – 1:00 PM
LUNCH WITH EXHIBITORS

1:00 PM – 2:00 PM

CONCURRENT SESSION #6.2
CONCRETE SOLUTIONS TO CONSTRUCTION DEFECT ETHICAL DILEMMAS
Hobie Hind

With the increasing use of OCIPs, CCIPs and the more traditional Builders Risk policies, finding viable subrogation targets in Construction Defect claims gets more difficult all the time. Along these same lines, more and more of the traditional targets of recovery are either “additional insureds” under the policy you “represent” or perhaps another policy that is applicable. This means there are an ever increasing number of ethical problems a subrogating attorney may face in the zealous pursuit of her or his claim, and this presentation will discuss some of these.

2:00 PM – 2:15 PM
MOVEMENT BREAK

2:15 PM – 3:00 PM

CONCURRENT SESSION #8.1
ROADWAY CONSTRUCTION DEFECTS: HYDROPLANING AND OTHER DANGEROUS CONDITIONS
Richard Rice

Roadway construction defects are well-known causes of fatal single and multiple automobile incidents. Roadway geometry, shoulder height, and the causes of rutting which lead to hydroplaning are just a few of the topics to be discussed. In addition, we will discuss which of the many parties involved in a road construction project have the best subrogation potential, and what specific documents you will need to demand in order to proceed. Case studies will be used to highlight this session.
CONCURRENT SESSION #8.2
SUBROGATION ARISING FROM THE INSTALLATION, INSPECTION, AND CLEANING OF CHIMNEYS, FIREPLACES, AND WOOD BURNING APPLIANCES
Jay Kramarczyk, Keith Ray
There are over 25,000 fires in the US every year related to chimneys, fireplaces, and wood-fires appliances resulting in over $125 Million in damages. The investigation and analysis of these fires is often complex due to applicable codes, standards and statutes, installation practices, and often-questionable maintenance and cleaning. This session will discuss the common causes of these fires, as well as how the litigation of these fires often focuses more on the spread of the fire than the actual cause. The session also will cover the typical claims and defenses encountered in litigating such cases.

CONCURRENT SESSION #8.3
COMMERCIAL ROOFING ISSUES: WHERE’S THE LEAK?
Robert Wilens, Dale Menendez, Edmund Joanis
This presentation will focus on leaks in large, flat commercial roofs, the manner to address those leaks, and avenues to pursue recovery for defects in the original design, installation, maintenance and repair of a roof. We will discuss the different types of commercial roofs available, maintenance responsibilities, including those delineated in lease agreements, causes of leaks in roofs and repair methods available to remedy the leaks. We will then focus on a hypothetical fact pattern to highlight some important issues that often arise, including contractual provisions, warranty issues and potential liability of the manufacturer and installer of the roof.

SESSION #9
MAKING IT UP – IMPROVISING SUBRO SOLUTIONS
Stacey Hanlon
What were they thinking?! We have all had that response to the reported facts or photos that cross our desk as part of a subrogation claim. Join us for our last conference session to explore the lighter side of subrogation, including the “improvisation” needed when handling subrogation investigations. You are sure to enjoy our “game”- changing session that explores the oddities and quirks of the subro world. Hang in there till the end, and you might just be a winner!
PRE-REGISTRATION LIST
Upon checking in at the conference, all attendees will be provided with a list of individuals registered for the conference. This list will provide ONLY the name of the attendee, company, city, and state. To be included on the Pre-registration List, your registration must be received no later than February 12, 2017.

CANCELLATION POLICY
Written cancellation postmarked or faxed on or before February 12, 2017 will receive a refund of all registration fees paid, less a $150 cancellation fee. Due to hotel and staffing commitments, all cancellations after February 12, 2017 are not eligible for a monetary refund. However, you may request that a credit equal to the registration amount paid, minus the $150 change fee, be applied to your profile / NASP account. Credits may then be applied to conference registrations, webinar registrations, chapter meeting registrations, etc., occurring within 12 months from the date of credit deposit. No shows are not eligible for a refund. Substitution of an attendees may be done at any time up to 48 hours prior the conference at no change.

Note: Credits are non-transferable.

SPONSORS
Put your company name and information in front of the decision-makers by becoming a conference sponsor. Studies prove that attorneys provide the names of expert witnesses in 44% of cases. Can you afford to miss this opportunity to showcase your services and/or products to this important group of purchasers? For more information, contact Cherish Diviney at cherish.diviney@subrogation.org or at 800.574.9961.

EXHIBITORS
Any firm or organization not assigned an exhibit space will not be permitted to display products, distribute circular or promotional material, or solicit business in the conference area or in any public area of Omni Montelucia Resort during the conference. Persons who violate this rule will be asked to leave the conference and will be banned from future NASP events with no refund. Please report violations to the Board of Directors, Conference Chair or any NASP staff member. For more information, contact Elle Wiernik at elle.wiernik@subrogation.org or at 800.574.9961.

HOTEL INFORMATION
OMNI MONTELUCA RESORT
ALHAMBRA BALLROOM
10’
10’
41’-5”
25
26
27
28
29
30
10’-2”

Discounted rooms are available to all NASP attendees by clicking on the “Book a Hotel Room” link on the “Conferences” page of the NASP website at www.subrogation.org.
WHO WILL BE ATTENDING
• Subrogation attorneys and in-house counsel who try cases or oversee litigation
• Insurance company staff professionals who are involved in the litigation process
• Vendors interested in networking with subrogation litigation professionals
• Insurance company representatives and attorneys interested in learning more about the subrogation process

YOUR EXHIBIT INVESTMENT INCLUDES:
• A pre-conference attendee mailing list to promote your presence at the conference
• One complimentary, full-conference registration for exhibitor personnel
• Access to all educational sessions
• A company listing in NASP’s smartphone interaction application (app)
• Professional floor management and overnight security in the exhibit hall
• A 8’ table for your booth, one wastebasket, a company identification sign, two chairs, etc.
• Access to the overview presentation and all receptions
• Networking amongst 300+ subrogation attendees, including Insurance Claims Professionals and Service Providers (attorneys, adjusters, brokers, experts, etc.)
• Ribbons on your name badge identifying you as a conference exhibitor
• Early admission to enjoy all meal functions
• Recognition in our Subrogator magazine
• Name directory in on-site brochure (provided to all conference attendees)
• A post-conference attendee mailing list to reinforce your presence at the conference

TENTATIVE EXHIBIT HALL SCHEDULE
WEDNESDAY, APRIL 26, 2017:
Exhibitor Installation: TBD

THURSDAY, APRIL 27, 2017:
Breakfast with Exhibitors: 7:30 AM – 8:30 AM
Refreshment Break: 10:00 AM – 10:30 AM
Lunch: 11:30 AM – 12:30 PM
Refreshment Break: 2:30 PM – 3:00 PM
Evening Reception: 4:00 PM – 5:15 PM

FRIDAY, APRIL 28, 2017:
Breakfast with Exhibitors: 7:30 AM – 8:30 AM
Refreshment Break: 10:30 AM – 11:00 AM
Lunch: 12:00 PM – 1:00 PM
Exhibitor Dismantle: TBD

EXHIBIT RATES*
Members $1,545
Non Members $2,055

*Per one 10-foot by 10-foot booth space. Includes one exhibit personnel registration.

CONSIDER BECOMING A SUBROGATION LITIGATION:
SKILLS & MANAGEMENT CONFERENCE SPONSOR

BENEFITS OF SPONSORSHIP
• Signage at the conference
• Acknowledgement in the NASP Subrogator magazine
• Acknowledgement on the NASP website
• Receive a color ad in the conference syllabus (see below)
• Ribbons on your name badge identifying you as a sponsor

SPONSORSHIP LEVELS
Bronze Sponsor – $2,500
(1/4 page, color ad)
Silver Sponsor – $5,000
(1/2 page, color ad)
Gold Sponsor – $7,500
(2/3 page, color ad)
Platinum Sponsor – $10,000
(Full page, color ad)

Advertisement requirements and deadlines will be forwarded to you upon receipt of your Sponsor Application. Payment must be received by February 1, 2017, to ensure that ads will be included in the conference syllabus. For more information, contact Cherish Diviney at cherish.diviney@subrogation.org or at 800.574.9961.

REGISTRATION, SPONSORSHIP AND EXHIBITOR INFORMATION
SUBROGATION LITIGATION: SKILLS & MANAGEMENT CONFERENCE
**RULES & REGULATIONS**

**SUBROGATION LITIGATION: SKILLS & MANAGEMENT CONFERENCE**

**BOOTH ASSIGNMENTS**

Some booths are reserved during priority booth selection. Full payment of the booth fee is required upon submission of the contract to the NASP office. This must be done prior to any booth assignment being completed.

**BOOTH DÉCOR**

Individual booth spaces are 10-feet by 10-feet. Each exhibit space will consist of a 10’ high draped booth wall with 2 tables, two chairs, one waste basket and one company identification sign. The exhibit hall is fully carpeted. Information on additional carpeting and furnishings will be included in the Exhibit Services Kit.

**OFFICIAL SHOW CONTRACTOR**

Exhibitors must use the Official Show Contractor for drayage and rigging, furniture rental, labor and custom cleaning. Due to space and shipping dock limitations, please do not send your exhibit materials directly to the hotel. An Exhibit Services Kit will be provided to you 4 weeks prior to the conference. Representatives will be available during setup, throughout the conference and during removal to assist you.

**USE OF SPACE**

NASP enforces the IAEM Guidelines for Display Rules and Regulations, 2005 Update. These guidelines have been adopted by NASP to ensure consistent and fair exhibiting standards for our event. By signing the Exhibit Registration Contract, you are agreeing to abide by the IAEM guidelines, NASP’s rules and any rules outlined in the Exhibit Services Kit. A copy of the IAEM Guidelines for Display Rules and Regulations will be sent to you upon receipt of your exhibit contract. A single exhibit booth may be occupied by only one company and must be occupied by the same company for the duration of the conference. No firm or organization not assigned exhibit space will be permitted to display products, distribute circular or promotional materials, or solicit business in the conference area or in any public area of Omni Montelucia Resort during the conference. Persons who violate this rule will be asked to leave the conference and will be banned from future NASP events with no refund.

**BOOTH OPERATIONS**

Exhibits which include the operation of radios, talking motion picture/video equipment, public address systems or any other noise-generating devices must be conducted or arranged so that the resulting noise will not disturb adjacent exhibitors. Operators of noise-generating exhibits must secure approval of operating methods and outputs prior to the exhibits opening. Distribution of circular or promotional materials must be made only within the booth assigned to the exhibitor presenting the exhibit. Exhibitors not assigned exhibit space will not be permitted to solicit business within the exhibit area or in any public space in Omni Montelucia Resort. Storage crates, boxes or other extraneous materials may not be stored in the exhibit area during the conference. Arrangements must be made with the Official Show Contractor for pickup, storage and return at regular drayage rates. Exhibitors shall be fully responsible to pay for any and all damages to property owned by Omni Montelucia Resort, its owner or managers, which result from any act or omission of the Exhibitor. The Exhibitor agrees to defend, indemnify and hold harmless Omni Montelucia Resort, its owners, managers, officers or directors, agents, employees, subsidiaries and affiliates, from any claims or damages resulting from the Exhibitor’s use of the property. The Exhibitor’s liability that include all losses, costs, damages or expenses arising from, out of or by reason of any accident of bodily injury or other occurrences to any person or persons, including the Exhibitor, its agents, employees and business invitees, which arise from or out of the Exhibitor’s occupancy and use of the exhibit premises, the hotel or any part thereof. NASP reserves the right to restrict exhibits which, because of noise, method of operation, materials or for any other reason, become objectionable. At its own discretion, NASP reserves the right to decline or cancel an exhibit Registration Contract due to cause. NASP also reserves the right to prohibit any exhibit which, in the opinion of conference management, may detract from the general character of the conference as a whole. In this event, NASP is not liable for any refund of fees, etc.

**SETUP AND REMOVAL**

The exhibit area of Omni Montelucia Resort will be available for setup on Wednesday, April 26, 2017, from 9:00am – 6:00pm. Please have ALL company representatives check in individually at the NASP registration desk to receive their registration package and badge. The NASP registration desk will be open at 7:00am on Thursday, April 27, 2017. Exhibits must be fully installed no later than 6:00pm on April 26, 2017. Exhibitors that do not complete set up of their booth before the beginning of the conference automatically forfeit the exhibit space unless previous arrangements have been made with the NASP office and approved by the Conference Co-Chairs. The disposition of the booth will be entirely at the discretion of NASP. NO refunds will be granted, nor will previous payments be credited to any future event or other purposes. Please note: For security reasons name badges MUST be worn at all times during the NASP conference. Dismantling and repacking of exhibits is scheduled from 1:30pm – 6:00pm on Friday, April 28, 2017. Exhibitors are not allowed to dismantle their booths prior to these times. Any exhibitor who does not adhere to the stated dismantle times will automatically forfeit priority points towards future events. Additional details on setup and dismantling will be included in the exhibitor information provided in the Exhibit Services Kit.

**SPECIAL, OVERSIZED OR NOISEMAKING DISPLAY COMPONENTS**

Any display that exceeds normal display regulations must be approved in writing prior to the conference. Permission must also be granted an arrangement made for any oversized display which may require early setup. Displays that do not conform to specifications herein and have not been approved by NASP prior to the conference will not be accepted. Exhibitors need approval for special setup arrangements must contact Elle Wiernik at NASP at 800.574.9961 or 412.706.8000 at least 30 days in advance of the conference. Upon approval, exhibitors will be directed to the appropriate person to arrange an early setup time.

**SPECIAL, OVERSIZED OR NOISEMAKING DISPLAY COMPONENTS**

Any display that exceeds normal display regulations must be approved in writing prior to the conference. Permission must also be granted an arrangement made for any oversized display which may require early setup. Displays that do not conform to specifications herein and have not been approved by NASP prior to the conference will not be accepted. Exhibitors need approval for special setup arrangements must contact Elle Wiernik at NASP at 800.574.9961 or 412.706.8000 at least 30 days in advance of the conference. Upon approval, exhibitors will be directed to the appropriate person to arrange an early setup time.

**SPECIAL, OVERSIZED OR NOISEMAKING DISPLAY COMPONENTS**

Any display that exceeds normal display regulations must be approved in writing prior to the conference. Permission must also be granted an arrangement made for any oversized display which may require early setup. Displays that do not conform to specifications herein and have not been approved by NASP prior to the conference will not be accepted. Exhibitors need approval for special setup arrangements must contact Elle Wiernik at NASP at 800.574.9961 or 412.706.8000 at least 30 days in advance of the conference. Upon approval, exhibitors will be directed to the appropriate person to arrange an early setup time.
SECURITY AND LIABILITY
During setup and dismantling hours, and in the period before and after exhibit hours, overall security will be provided in the Exhibit Hall. During exhibit hours, the Exhibitor’s representative will be responsible for security in the booth. Any items of value should be removed from the area when the conference is not in session. Exhibitors wishing to insure goods should do so at their own expense. The Exhibitor assumes responsibility and agrees to indemnify and defend NASP and Omni Montelucia Resort and their respective employees and agents against any claims or expenses arising out of the use of exhibition premises. The Exhibitor understands that neither NASP nor Omni Montelucia Resort maintain insurance covering the Exhibitor’s property and it is the sole responsibility of the Exhibitor to obtain such insurance.

PHOTOGRAPHY AND VIDEOGRAPHY
NASP maintains the exclusive right to all photography and videography from the official conference photographer and videographer. Exhibitors are not allowed to photograph any booths other than their own at the conference.

OWNERSHIP OF EVENTS RIGHTS
NASP maintains the exclusive right to control all photography and video and audio recordings of the conference and the exclusive right to the publication, reproduction and distribution of such recordings. NASP may grant exclusive or non-exclusive licenses to individuals or entities that may allow the individuals or entities to record the conference and/or publish, reproduce and/or distribute such recordings upon terms negotiated between the parties.

CANCELLATION BY EXHIBITOR
In the event the Exhibitor cancels the Exhibit Registration Contract on or before January 1, 2017, NASP will refund the Exhibitor’s fee, less a $150 administrative fee. In the event the Exhibitor cancels the Exhibit Registration Contract after January 1, 2017, the Exhibitor will receive no refund of exhibit fees. NASP will not be liable for other expenses the Exhibitor might incur due to any such cancellation.

CANCELLATION BY MANAGEMENT OR INABILITY TO HOLD EXHIBITS
If NASP management cancels the conference on or before January 1, 2017, or if on or before January 1, 2017, causes beyond the control of NASP management arise which prevent the planned holding of the conference, the Exhibitor will be refunded 100% of their rental fee. Management will not be liable for any other expenses the Exhibitor might incur.

APPLICATION ACCEPTANCE
Acceptance of an application does not mean endorsement by NASP management or the applicant’s service or product. Rejection of the application does not imply disapproval of the applicant’s service or product.

INTERPRETATION
NASP management has total authority of interpretation and enforcement of these Terms, Conditions, Rules and Regulations and reserves the right to amend them at any time for the benefit of NASP. Exhibitors and their representatives who violate these Terms, Conditions, Rules and Regulations unethically may be dismissed from the conference without refund or other appeal and may be excluded from participation in future conferences.

HOSPITALITY ROOMS AND SUITES/OUTSIDE ACTIVITIES
No Exhibitor or any affiliate thereof shall conduct any onsite or offsite event during conference hours which would encourage attendees away from the exhibition or conference sessions/activities. Hospitality rooms and suites should be coordinated with the NASP office. The NASP office will have final approval of any and all hospitality rooms and suites during the conference. Only hotel beverages will be allowed. There will be no exception. All charges will be paid by the host.