NASP’S Subro College® 200 Training Session!

Applying the fundamentals covered in Subro College 100 level, participants will be presented a loss scenario that will challenge them with the need to develop an investigative plan, identify theories of liability around a possible product liability and consider litigation options including alternative dispute resolution. Subro College 200 level is suitable for those with 3-5 years of subrogation experience and is a great refresher to anyone in the subrogation industry.

**Topics Covered:**
- Investigation
- Developing Theories of Liability
- Identifying Third Parties
- Coordinating the Investigation
- Selecting and Managing Experts
- Product Defect
- Waivers of Subrogation
- Litigation
- Pre-Litigation Considerations
- Pleadings
- Discovery
- Trial
- Negotiation and Settlement

At the conclusion of these two sessions, participants will review a Mock Mediation statement and discuss the Mediation process and view alternate mediation scenarios by video.

**Instructor:** John Foster, NASP Education Consultant

**MEETING DETAILS:**
- Registration / Breakfast: 8:30 AM—9:00 AM
- Morning Session: 9:00 AM—12 PM
- Lunch: 12 PM—12:30 PM
- Afternoon Session: 12:30 PM—3:30 PM

**LOCATION:**
Scottsdale Insurance
8877 N. Gainey Center Drive
Scottsdale, AZ 85258-2108

**COST:**
- NASP Members: $250
- Non - Members: $350
- Group Rate: $250

**Thank you to our Location Sponsor:** Scottsdale Insurance
**Thank you to our Lunch Sponsor:** Augspurger Komm Engineering, Inc.

**Thank you to our NASP Sponsors:** Yost and Baill, White and Williams, LLP, Grotefeld Hoffmann Schroeder Gordon & Ochoa, Progressive Insurance, Latitude Subrogation Services, Erie Insurance, Stutman Law, and LexisNexis

**Thank you to our Lunch Sponsor:** Augspurger Komm Engineering, Inc.